**Organizational Behavior**

**Course Description:-**

This course will expose students to approaches and processes that can help in effectively leading and managing others in organizations. Students will have the opportunity to appreciate what it takes to make a difference in their organization. The emphasis will be on creating effective leaders and team members though a better understanding of leadership, power and influence, managing conflict, working in teams, motivation, and navigating organizational culture and change.

**Pre-requisite**:- Nil

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| Learning outcomes:  At the end of the course, students should be able to:     1. To develop an understanding of key Organizational Behaviour concepts and how they apply to the world of work. 2. To improve team skills and gain an appreciation of team dynamics. 3. To identify what may contribute to (or hinder) our own success, and become more open to the feedback required to reach our potential. 4. To investigate sources of power and motivation, thereby setting a clearer path to earn the commitment of others. 5. To learn to navigate conflict and make better organizational decisions. 6. To commit to creating and being part of a better place to work via analysis and interpretation of organizational culture. 7. To enable positive change in organizations by understanding key factors in implementing change and uncovering the transitions people experience when faced with it. |

**COURSE PLAN**

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| **Week No.** | **Topics/Activities** |
| 1 | Introduction roadmap |
| 2 | Introduction – organizational behavior and leadership |
| 3 | Organizational behavior and leadership |
| 4 | Powerful, influence and persuasion |
| 5 | Managing change |
| 6 | Mapping responsibilities |
| 7 | Reward systems |
| 8 | The power profile |
| 9 | Managing change effectively |
| 10 | Conclusion |

**REFERENCES**

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| Menken, Ivanka | Organizational Behavior and Leadership Management Essentials | 2009 | Emero Publishing |